



# GREAT OAK

WEALTH MANAGEMENT

*Services & Fees*





Great Oak Wealth Management is a fee-only financial planning and wealth management firm, which means that our compensation comes directly from the clients we serve.

We do not receive commissions or sell products; our costs are fully transparent, with no hidden charges or agendas. This fee-only approach means we're not driven to sell you products you don't need, but simply by a genuine desire to help you reach your goals. We're also fiduciaries, ensuring that your individual needs are at the very core of our working relationship, and representing the highest quality of competency, dedication, and ethics, putting you and your best interests first.

- Jim White, CFP®, EA  
Founder



## Initial Consultation

FREE

Your initial consultation is complimentary to help us determine if our services and philosophy align with your needs.

We'll discuss your immediate financial situation, as well as future goals, to ensure we get a broad overview of your unique requirements.

We will also talk you through our client-focused approach, honed on years of experience, and a genuine desire to help clients align their personal finances with their goals for a more secure future.

We've carefully crafted a clear and structured process that provides us with a comprehensive understanding of your situation and objectives, enabling us to effectively support and guide you towards reaching your full financial potential.



## Investment Management: The 360° Approach

SEE INVESTMENT FEE STRUCTURE

Investment management and financial planning in an all-in-one fee-only package: a customized portfolio, with primarily low cost index funds, designed to match your comfort level and needs. It's a total understanding of your situation, goals and objectives.

In the 360° approach we can help you put the whole financial puzzle together. Do you have a question about retirement? It's covered. Tax planning? That's covered, too. Loan vs. lease? You guessed it, that's also covered. We are here to answer any questions, and help you reach your goals in the most efficient manner possible... and yes, it's all covered.

*Please view the next page for a full explanation of how this service is structured, and the percentages you can expect to pay based on your investment.*





## INVESTMENT FEE STRUCTURE

ACCOUNT VALUE	FEE RATE
\$0 - \$500,000	0.90%
NEXT \$500,000	0.80%
NEXT \$2,500,000	0.70%
\$3,500,001 +	0.50%

All fees are billed quarterly in advance.

For example, if we managed an \$800,000 investment the fee would be:

Market value on 3/31 \$800,000 ( $\$500,000 \times 0.90\%$ ) + ( $\$300,000 \times 0.80\%$ )  $\div 4 = \$1,725$





# Comprehensive Financial Planning

\$300 PER HOUR

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A unique plan that serves as the foundation of your financial life. This process begins with your current financial snapshot.

We work with you to determine how best to fortify your finances, reach your goals, and protect you from the unexpected.

The plan provides you with different options, and realistic strategies that you feel comfortable implementing. There is also a timeline and checklists to create accountability, ensuring all steps are taken in a timely manner.

Your financial situation changes over time, so we then recommend annual reviews to incorporate these changes, measure your progress, and ensure that you reach your potential. Services provided and hours of work are agreed before work commences.





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